



# Human Services Organizations

the binkleykanavy group  
CERTIFIED PUBLIC ACCOUNTANTS



**THE FOLLOWING IS A SAMPLING OF SERVICES PROVIDED BY THE BINKLEY KANAVY GROUP TO THE HUMAN SERVICES INDUSTRY:**

*Value-Added Audit and Attestation*

- HealthChoices Examinations
- Financial Statement Audits
- Agreed-Upon Procedures

*Business Advisory Services*

- Contract Management Services
  - Contract Compliance Assessment
  - Monitoring Management
- Financial Management
  - Fiscal/Administrative Assessments
  - Outsource Interim CFO Services
- Data Extraction Services
  - Claims Analysis
- Training and Education
  - Industry Specific Topics
  - Customized Courses

## Human Services Organizations

GOVERNMENTAL HUMAN SERVICES ORGANIZATIONS THROUGHOUT PENNSYLVANIA ARE CHARGED WITH THE RESPONSIBILITY TO DELIVER INNOVATIVE AND COMPREHENSIVE SERVICES TO THE RESIDENTS OF THEIR COMMUNITIES WITH A SPECIAL EMPHASIS TO THE MOST VULNERABLE POPULATIONS WITHIN THEIR COMMUNITIES. WHILE THESE ORGANIZATIONS DIFFER IN THE CONSUMERS THEY SERVE, THEY SHARE THE UNIVERSAL GUIDING PRINCIPLES OF DELIVERING SOLUTION-BASED QUALITY SERVICES. THESE ORGANIZATIONS ALSO SHARE THE RESPONSIBILITY AND CONSTRAINTS OF PROVIDING THESE SERVICES THROUGH THE EFFICIENT AND EFFECTIVE USE OF THE GOVERNMENT'S AVAILABLE RESOURCES.

### **EXPERTS**

Managing these organizations requires abilities that, in many ways, are unique to Pennsylvania county governments. Administrators need to possess the clinical and business skills to manage a complex web of service delivery options, funding and oversight agencies, contractual and sub-contractual relationships, and countless rules, regulations and financial reporting requirements. Many of these organizations have turned to the experts at The Binkley Kanavy Group to enhance and supplement these critical skills and to better utilize their organizations limited resources.



# passion

Our governmental human services clientele consists of leading Pennsylvania county human services agencies in the fields of Mental Health, Mental Retardation, Children and Youth, Aging, Drug and Alcohol among others. Many of these organizations have operating budgets that represent more than half of the entire county operating budget, thus the need for fiscal accountability and operating efficiency is as important as the services they provide. Engaging Binkley Kanavy allows the organization to focus on their primary mission of delivering solution-based quality services while having the confidence other vital skills are being guided by industry experts.

## VALUE

The Binkley Kanavy Group believes being experts in rules and regulations, as well as accounting and auditing standards, are bare minimum requirements for any professional services firm engaging governmental human services agencies in Pennsylvania. Such experience should not be considered a unique qualification. What should differentiate one firm from another is the objective and outcomes of their respective approach. While other firms are engaged with the objective of delivering a report and feel successful when the outcome results in that report, we would not be satisfied. Binkley Kanavy's passion is to

do more than issue a report. We exceed expectations by providing client centric solutions to better manage their organization.

## PASSION

At Binkley Kanavy, we are successful in helping human services organizations because of the passion displayed by our team and the dedication we have to improving our clients' ability to administer high-quality services to those in need. Our team is committed to more than issuing reports. The Binkley Kanavy Group devotes the time to gaining an understanding of our clients' programmatic and regulatory environment. Due to our engaged approach, we succeed in providing a thorough assessment to our clients and then work closely with them to ensure they are informed and advised of methods to alleviate problems in a timely manner.

The attributes and collective set of values The Binkley Kanavy Group shares would amount to nothing without the passion we embody. With this passion we are capable of exceeding the highest expectations of our clients. Our thoroughness, diligence and willingness to look beyond the numbers are only possible because of the passion we bring to helping our clients be even more successful.



## About The Binkley Kanavy Group, LLC

AT THE BINKLEY KANAVY GROUP WE PRIDE OURSELVES IN LOOKING BEYOND THE NUMBERS TO PROVIDE OUR CLIENTS AN UNRIVALED APPROACH TO PROFESSIONAL AUDITING AND BUSINESS ADVISORY SERVICES. EXPERTS AT BINKLEY KANAVY THRIVE ON BEHALF OF A WIDE-RANGING CLIENT BASE WITH A SPECIALIZED FOCUS IN LOCAL GOVERNMENTS AND HUMAN SERVICES ORGANIZATIONS.

One word best describes the attitude Binkley Kanavy's team exhibits on a daily basis for our clients — **PASSION**.

The Binkley Kanavy Group was formed from a passion to provide clients with a level of service that surpasses their highest expectations. We have achieved this by creating a culture that values creativity and innovation as much as technical expertise. Passion can not be sufficiently expressed on a sheet of paper or a spreadsheet, but, our clients can see and feel it while working with our enthusiastic team.

### EXPERIENCE & SKILLS

Led by founding partners Brian Binkley and Thomas Kanavy, and supported by a highly experienced senior management committee, the team at Binkley Kanavy strives to achieve the highest quality, hands-on service for our clients. Our many years of service and distinguished accomplishments for our clients have allowed us to build and maintain relationships within the industries we serve. We do this with a commitment

to diligence, accountability and excellence not seen regularly in the profession.

### COMMUNICATION & DEDICATION

It is imperative to the team at Binkley Kanavy that our client relationships are founded on mutual trust. Binkley Kanavy's team is dedicated to regular communications with our clients. No problem is too insignificant and no question is too mundane, not to be addressed in a timely and honest manner. It is through this openness and willingness to communicate that often leads to identifying issues clients were unaware existed; and the solutions that Binkley Kanavy's team of experts regularly provide.

### VALUE

Binkley Kanavy provides our clients with much more than a report. We provide auditing and consulting services, a comprehensive analysis, that enables them to better manage and grow their business. Binkley

Kanavy surpasses expectations of its clients by choosing a path of intricate assessments and creativity over the path of least resistance. Our team members are specialists, not generalists. We provide solutions to client issues, both known and those yet to have surfaced. The team at Binkley Kanavy does more than merely convey these findings to clients; we present the necessary tools to better manage their operations and provide specialized training to educate their employees.

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*Headquartered in Pittsburgh and operating throughout Pennsylvania and other focused regions in North America, Binkley Kanavy's dedicated team of outgoing professionals is ready to exceed your expectations.* For more information on the Binkley Kanavy Group, please visit our website, [www.binkleykanavy.com](http://www.binkleykanavy.com).

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